

AQUARIUS



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HAPPY DASARA & DIWALI to all of you.

Flash

■ 14TH FOUNDATION DAY CELEBRATED AT AQUARIUS HOUSE



The 14th Foundation day of Aquarius Engineers was celebrated on 12th August, 2010 with great excitement.

The fast growth of the company into a multi-faceted and multi venture manufacturing conglomerate is commendable and has been full of challenges. Both the Directors reminisced about various incidents since the inception of the company.

Among the various celebrations, employees who had completed 10 Years of service in the company were also felicitated. Many of the employees shared there memorable experiences with the remaining group. The function ended on a light note with some of our talented staff presenting their singing skills.

■ EXPORT TO TANZANIA

The second quarter started with a bang with major order from Tanzania. The order consists of a 1405 D Concrete Pump as well as a MP 30 Batching Plant. This order augurs well for the increased export to African countries.

A focused approach to exports has increased the export dealings substantially. Kudos to the Export Team!



■ CREDAI CONFERENCE

CREDAI (Confederation of Real Estate Developer's Associations of India), Maharashtra had arranged a conference at Goa. The conference was sponsored by Aquarius Engineers.

More than 250 Builders, Contractors from various cities of Maharashtra had attended the conference. It was a unique opportunity to promote the company and the products to major clientele in Maharashtra. The event was a great success.



“CUSTOMER SPEAK”

- 1) "We truly appreciate the dedication and support given by M/s Aquarius. We achieved the timely completion of our concrete work at our DMRC Airport Express Railway line due to services and technical support provided by AQUARIUS."
- Sulabh Rawat, CPM, Kalindee Rail Nirman (Engineers) Limited, New Delhi.
- 2) "The performance of machine & after sales service found to be satisfactory."
- Mr. Anup Arora, Director Operations, N. S. Concrete Pvt. Ltd., Gurgaon
- 3) "We found that 1407 DHR is highly suitable for very long distance pumping (800 meter horizontal)."
- Sulabh Rawat, CPM, Kalindee Rail Nirman (Engineers) Limited, New Delhi.
- 4) "The Aquarius Pump was used at Brigade Gateway North Star, the tallest building in Bangalore, successfully. The vertical distance covered was above 127 meters"
- Sunil Deshpande, Asst. GM (Projects), B.E. Billimoria & Co Limited, Bangalore.

BASKET OF ACHIEVEMENTS



- 1) Performance Certificate Received From Mr. Sulabh Rawat (CPM) Of M/s Kalindee Rail Nirman (Engineers) Ltd., Delhi NCR.
- 2) Performance Certificate Received From Mr. Anoop Arora (Director Operations) Of M/s N.S. Concrete, Gurgaon, Delhi NCR.
- 3) Appreciation Certificate Received From Mr. Sulabh Rawat (CPM) Of M/s Kalindee Rail Nirman (Engineers) Ltd, Delhi NCR.
- 4) Performance Certificate Received From Mr. Sunil Deshpande (agm Projects) B.E. Billimoria & Company Ltd.

TRAINING INITIATIVE

An aggressive thrust by our training team was witnessed in this quarter. The training cell arranges

MAJOR PARTICIPANTS

Action Construction Eq., Arpan Construction, Aryadurga Enterprises, B.E. Billimoria Co., Bhanushali Construction, Envirox Protection, JK Construction, L&T ECC., N.A. Shelar, O&M Company, P.S.C Infracon Pvt Ltd, Pratibha Industries, Raghuvir Urban, Satyam Developers, Shripati RMC, Simplex Infra Ltd., United Creators, Vascon Engineers Co., Vikas Builder, CCPL Indore, Lifestyle Infratech, C. S. Construction Nagpur, B R Goyal, CCP Indore, Om Prakash Amwarent, Shree Construction Indore, Amit Jindal, Ujjain etc.



training programs all over India for operators, engineers and people involved in the after-sales services of the machines. The Training Programs for this quarter were conducted at Mumbai and Indore successfully on 10th Aug 2010 and on 29th September 2010 respectively. The Training Programs were fully attended. Participants were highly satisfied with the training programs as the topics covered in detail were of importance and which would improve their daily work efficiency.

MARKET MOVES

Boom pump sale showed a substantial rise in the second quarter. The Residential & Commercial Housing Segment shows strong growth. Demand for equipment has also increased from the Hirer segment. The 1004 D was the front runner model, closely followed by 1405 D & 1407 D. The demand for High-Rise pumping is also seen to be increasing.

The RMC segment is revitalized and sale of Mobile Batching Plants viz. MP 30 model is on the rise. Mobile Batching Plants are also seen to have a good market potential outside India.

For Pump Sales, West Region continues to maintain its lead position with 62 % order booking, followed by North Region with order booking of 29%. For Plant Sales, West Region is again ahead with 65% order booking, followed by North Region with 25% order booking.



PROGRESS IN IMS CERTIFICATION

The Integrated Management Systems (IMS) implementation advanced further at the Goa factory with various Training Camps being conducted for the employees. Fire demo, Medical Camp and Industrial Safety, etc. were few of such camps arranged. These camps were very interesting and mainly for the purpose of the employees health and safety. The camps were conducted by professionals from the well-known institutions from Goa.



Pune's tallest building '45 Nirvana Hills' by Kumar Builders, wherein Aquarius equipment is being used. 'JP Green Project', Noida and 'Kumar MEGAPOLIS' are some other high-rise projects with Aquarius Pumps & Plants being used at site.

DASARA CELEBRATION

The Vijaydashmi Pooja was conducted at the Ambadwet Factory and Pirangut Warehouse by all the employees. The Factory and Warehouse were beautifully decorated with flower garlands and eye-catching Rangoli. Cheers to the Factory and Warehouse personnel for arranging such a warm and nice Pooja!



Rangoli at Ambadwet Pune Factory

Warm Welcome New Entrants



Name

Bhauasaheb Shivaji Hajabe
Pradeep Kumar Yadav
Tarnesh Sudhir Ambekar
Sunny Singh
Jayaraman Kannan Raju
Palash Sardar
Navneet Bharadwaj
Govind Narvade
Milind Badadhe
Sandeep Bhanage
Pallavi Malpure
Mandar Borkar
Girish Pandurang Joshi
Dilip Vishwakarma
Hanumant Misal
Dinesh Waghmare
Pralhad Naik
Kelvin Pereira
Ratish Tari

Designation

Engineer
Asst. Spare Parts
Engineer
Junior Engineer
Asst. Manager
Junior Engineer
Asst. Manager
Assistant
Manager
Assistant
Assistant (Accounts)
Sr. Engineer (Plant Service)
Stores In Charge
Jr. Engineer
Engineer
Asst. Procurement
Commercial Assistant
Engineer - Production
Office Assistant



Pune Head Office: Devidas Salunkhe, Amit B Khanna, Sam Samuel, Rajesh Kamthe, Abhijit Sonawane, Sudhakar Waggh, Nitin Vaidya, Prakash Shinde, Ranjit Jagtap, Prasad Kodoliker

Pune Factory: Kondiba Chavan, Sandip Jagtap, Yeshwant Bharat Debadwar, Avinash Narayan Sitap, V Murugan, Ganesh Daimiwal, Nitin Junawane

Goa Factory: Rajesh Divgi, Vasudeva Shet, Siddhanand Naik, Govind Naik, Samruddhi Desai, Ramchandra Kuncolikar, Vinod Phadtegaonker

Bangalore Office: M Purshothaman

Delhi Office: Pardeep Verma, Tushar Sharma

Chandigarh Office: Bhagawati Prasad, Amit Sharma

Hyderabad Office: A Raghuram, Narendra Teral

Jharkhand Office: Aviraj

Bhubaneswar Office: Ansuman Panda

Ahmedabad Office: Dipen M Engineer, Viral B Thakkar

Indore Office: Mahesh Shah

Pirngut Warehouse Pune: Laxman Rai



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